

BrandLoyalties Consumer Services Index

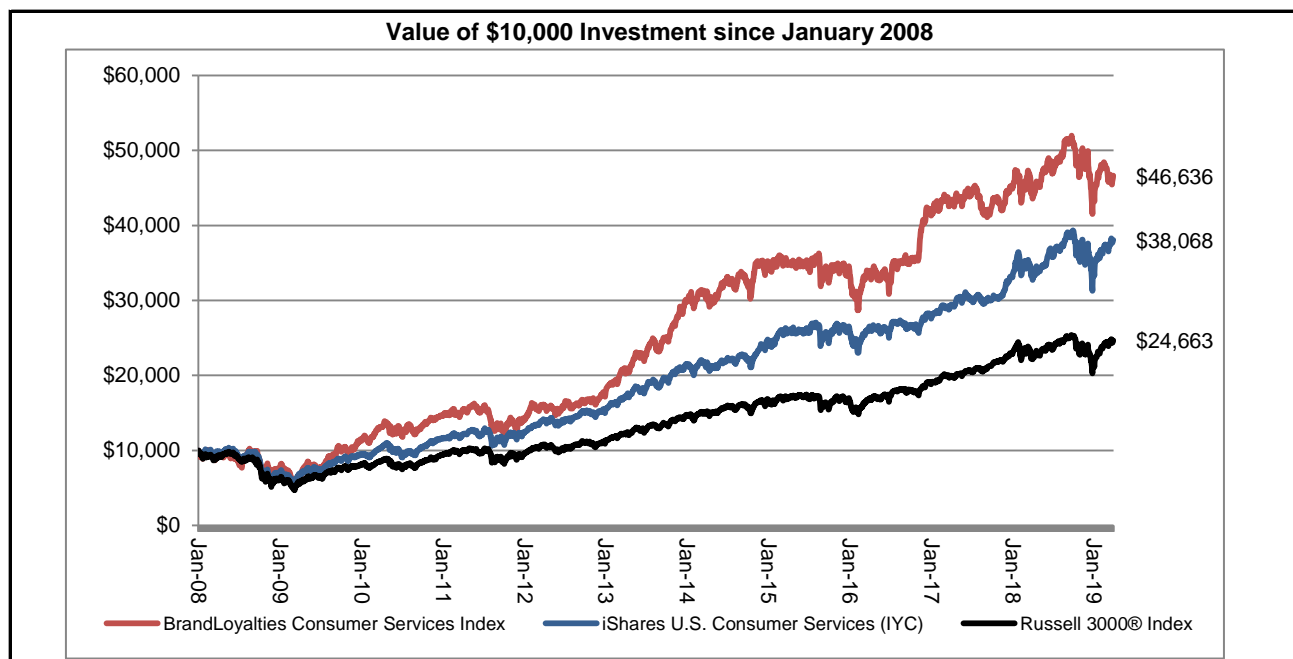
FACT SHEET

March 31, 2019

BrandLoyalties Consumer Services Index:

Legendary investor Peter Lynch of the Fidelity Magellan Fund utilized "the power of common knowledge" to select consumer equities worthy of further rigorous analysis. He initially utilized de-facto focus groups of family, friends and co-workers to find which brands consumers preferred. BrandLoyalties has expanded this approach by leveraging the world's largest focus group – the Internet – and tracking the brands that hundreds of millions of consumers refer to every single day.

The BrandLoyalties Consumer Services Index is a smart beta strategy that includes equities with mid and large market capitalizations (\geq \$2 billion) operating in consumer services industries, and that are also among the top 25 of ranked BrandLoyalties.com corporations. This index is reallocated quarterly and rebalanced quarterly.



Historical Performance ⁽²⁾ :							
	Quarter ⁽³⁾	YTD	1 Year	3 Years	5 Years	Inception to Date	Beta ⁽³⁾
BrandLoyalties Consumer Services Index	6.24%	6.24%	4.33%	11.23%	8.78%	14.67%	1.15
Russell 3000® Index	14.04%	14.04%	8.77%	13.49%	10.36%	8.35%	1.00
Excess Returns	-7.80%	-7.80%	-4.43%	-2.25%	-1.57%	6.31%	
iShares U.S. Consumer Services (IYC)	13.13%	13.13%	12.95%	12.97%	12.25%	12.62%	0.95

Annual Performance ⁽²⁾ :								
	2012	2013	2014	2015	2016	2017	2018	2019
BrandLoyalties Consumer Services Index	24.25%	72.25%	16.35%	-3.05%	21.79%	8.58%	-2.17%	6.24%
Russell 3000® Index	16.42%	33.55%	12.56%	0.48%	12.74%	21.13%	-5.24%	14.04%
Excess Returns	7.83%	38.70%	3.80%	-3.53%	9.06%	-12.55%	3.08%	-7.80%
iShares U.S. Consumer Services (IYC)	23.44%	41.09%	14.46%	6.09%	26.57%	19.87%	1.76%	13.13%

Confidential – for internal use to evaluate portfolio as an ETF only.

Portfolios presented by BrandLoyalties, Inc.

Please contact Tony Seker at Tony@BrandLoyalties.com or (201) 400-4199

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Top 10 Equity Holdings:		
Ticker	Name	%
AAL	American Airlines Group Inc.	4.08%
FDX	FedEx Corporation	4.04%
ALK	Alaska Air Group, Inc.	4.03%
UAL	United Continental Holdings, Inc.	4.03%
AER	Aercap Holdings N.v.	4.03%
FDS	Factset Research Systems Inc.	4.02%
UPS	United Parcel Service, Inc.	4.02%
PINC	Premier, Inc.	4.01%
JBLU	JetBlue Airways Corporation	4.01%
IT	Gartner Inc.	4.01%

Top 10 Industry Holdings:	
Industry	%
Air Delivery & Freight Services	12.06%
Major Airlines	8.10%
Information & Delivery Services	8.01%
Healthcare Information Services	8.00%
Business Services	7.96%
Credit Services	7.95%
Life Insurance	7.94%
Regional Airlines	4.03%
Air Services, Other	4.03%
Electronics	4.01%

Notes:

(1) The BrandLoyalties Consumer Services Index uses the daily metrics from BrandLoyalties.com to select equities for inclusion in the index. The equities are in consumer services industries, using classifications provided by NASDAQ and GICS. The equities have mid-sized and large market capitalizations (\geq \$2 billion market capitalization). The corporations included in the index are among the top 25 of ranked BrandLoyalties.com corporations. All eligible equities have a mean daily on-line brand name citation rate that is greater than three times the standard deviation of their daily citation rates. Any equity included in the index has a materially positive trailing year BrandLoyalties.com citation share growth ranking to trailing price correlation. All proforma performance numbers exclude transactions costs and management fees. The index's components are reselected quarterly, with assets from the discontinued positions reallocated equally to the newly created positions. The index is completely rebalanced and reconstituted quarterly to equal valuations. As of 03/31/2019 the index's proforma portfolio contained 25 equities with an average market capitalization of \$18,300 million.

(2) All performance numbers shown for the BrandLoyalties Consumer Services Index are from proforma simulations of a similarly constructed hypothetical portfolio, using modeled equity selections and historical prices for those equities. No historical investments were actually made. In those models all distributions from selected equities were reinvested. All proforma performance numbers exclude transactions costs and management fees. Proforma simulated returns from hypothetical portfolios may not be indicative of actual future investment results.

(3) All performance result time periods shown for the BrandLoyalties Consumer Services Index are for the indicated time span ending 03/31/2019. One quarter, year-to-date, one year, 3 year and 5 year results are for the trailing 3 calendar months, 3 calendar months, 12 calendar months, 36 calendar months and 60 calendar months ending 03/31/2019, respectively. The Inception date for the proforma simulations is January 2, 2008. Performance figures for periods of a year or less are simple percentage changes in the hypothetical proforma portfolio valuation during that time span, while those for periods greater than a year are the compound annualized total return for the full extended time span. Excess return and beta calculations are relative to the total return of the Russell 3000® Index. Beta calculations are for the inception-to-date time frame. The comparable ETF used in the chart and tables is the iShares U.S. Consumer Services Portfolio (Ticker IYC).

Portfolio ID: BL-194

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